

## Hudaco Industries Limite

Unaudited Interim Group Results  
for the six months ended 31 May 200

### Income Statement

R million	Six months ended		Year ended	
	31 May 2004	% change	31 May 2003	30 Nov 2003 *
Turnover	678.4	-3	701.2	1,476.9
Cost of sales	428.8		457.2	931.0
Gross profit	249.6		244.0	545.9
Operating expenses	185.6		181.1	369.1
EBITDA	64.0	2	62.9	176.8
Depreciation	7.2		7.2	13.6
Operating profit	56.8	2	55.7	163.2
Amortisation of goodwill	2.9		2.1	5.1
Profit before interest	53.9		53.6	158.1
Net finance revenue	2.5		(1.0)	(0.7)
Profit before taxation	56.4		52.6	157.4
Taxation	20.8		19.4	51.7
Profit after taxation	35.6		33.2	105.7
Attributable to outside shareholders	1.6		2.2	5.7
Profit attributable to shareholders	34.0		31.0	100.0
Headline earnings per share (cents)	126.5	9	115.6	365.0
Basic earnings per share (cents)	116.5		108.3	347.3
Diluted earnings per share (cents)	114.1		106.2	340.1
Reconciliation to headline earnings				
Profit attributable to shareholders	34.0		31.0	100.0
Add back amortisation of goodwill	2.9		2.1	5.1
Headline earnings	36.9	11	33.1	105.1
Distributions to shareholders				
- per share (cents)	35.0	9	32.0	122.0
- amount (Rm)	10.3		9.2	35.3
Shares in issue	29,372		28,868	29,003
- Total (000)	31,880		31,376	31,511
- Held by subsidiary	-2,508		-2,508	-2,508
Weighted average shares in issue				
- Basic (000)	29,185		28,621	28,776
- Diluted (000)	29,806		29,199	29,388

### Balance Sheet

### Cash Flow Statement

R million
Cash generated from trading
Cash released from working capital
Cash generated from operating activities
Net finance revenue
Taxation paid
Cash flow from operations
Cash dividends
Net cash generated
Investment in new operations - net
Investment in plant and equipment
Net cash invested
CASH UTILISED
Shareholder funding
DECREASE IN NET CASH

### Statement of Changes in Equity

R million
Equity at beginning of period
Application of AC133 at 1 December 2003
Attributable profit for the period
Deferred on hedging instruments
Gain on translation of foreign entities
Share issues
Dividends paid
Equity at the end of the period

### Supplementary Information

These results were prepared applying the South African Statements of Generally Accepted Accounting Practice consistent with those applied in the most recent audited financial statements.

	31 May	31 May	30 Nov
R million	2004	2003	2003 *
<b>ASSETS</b>			
Non-current assets	109.6	104.5	115.2
Property, plant and equipment	44.8	45.6	44.2
Deferred taxation - net	12.1	14.2	15.4
Goodwill	52.7	44.7	55.6
Current assets	674.4	599.3	712.5
Inventories	314.4	322.2	319.8
Accounts receivable	214.0	215.6	238.5
Bank deposits and balances	146.0	61.5	154.2
<b>TOTAL ASSETS</b>	<b>784.0</b>	<b>703.8</b>	<b>827.7</b>
<b>EQUITY AND LIABILITIES</b>			
Equity	493.6	420.6	481.4
Shareholders' equity	468.5	398.0	457.9
Outside shareholders' interest	25.1	22.6	23.5
Non-current liabilities	66.1	69.8	70.7
Interest bearing debt	50.0	50.6	50.2
Amounts due to vendors	16.1	19.2	20.5
Current liabilities	224.3	213.4	275.6
Accounts payable	209.7	194.7	238.4
Taxation	14.6	18.7	37.2
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>784.0</b>	<b>703.8</b>	<b>827.7</b>

Average net operating assets (Rm)

Operating profit margin (%)

Average NOA turn (times - annualised)

Return on average NOA (%) - annualise

Interest covered by operating profit (tim

Gearing - net (%)

Net asset value per share (cents)

Capital expenditure

- spent during the year (Rm)

- budgeted for second half of the year (

Net cash comprises (Rm)

- Bank call deposits and balances

- Interest bearing debt - Non-current

Operating lease commitments - property

\* Audited

## Segment Analysis

R million	Turnover				31 May 2004
	31 May 2004	% change	31 May 2003	30 Nov 2003 *	
Bearings and Transmission Products	349.0	-6	370.8	771.3	31.9
Powered Products	161.2	10	146.7	324.7	22.1
Security Equipment	111.4	0	111.5	232.7	7.1
Automotive Parts	61.5	-16	73.1	154.2	(0.4)
Internal/head office	(4.7)		(0.9)	(6.0)	(3.9)
<b>Total Group</b>	<b>678.4</b>	<b>-3</b>	<b>701.2</b>	<b>1,476.9</b>	<b>56.8</b>

	Six months ended		Year ended
	31 May	31 May	30 Nov
	2004	2003	2003 *
	64.0	62.9	176.8
	1.6	(35.9)	(11.1)
ies	65.6	27.0	165.7
	2.5	(1.0)	(0.7)
	(40.1)	(43.6)	(56.7)
	28.0	(17.6)	108.3
	(26.4)	(22.0)	(33.7)
	1.6	(39.6)	74.6
	(4.4)		(17.0)
	(7.8)	(7.7)	(12.4)
	(12.2)	(7.7)	(29.4)
	(10.6)	(47.3)	45.2
	2.6	1.8	2.4
	(8.0)	(45.5)	47.6

	Six months ended		Year ended
	31 May	31 May	30 Nov
	2004	2003	2003 *
	457.9	396.0	396.0
2002		(6.9)	(4.8)
	34.0	31.0	100.0
	0.3	0.6	(1.1)
	0.1	(2.5)	(3.6)
	2.6	1.8	2.5
	(26.4)	(22.0)	(31.1)
	468.5	398.0	457.9

accounting policies which conform with  
/ Accepted Accounting Practice and are  
ost recent annual financial statements.

31 May	31 May	30 Nov
2004	2003	2003 *

	402.9	424.3	423.5
	8.4	7.9	11.0
l)	3.4	3.3	3.5
ed)	28.2	26.3	38.5
nes)	n/a	>15	>15
	nil	nil	nil
	1 595	1 379	1 579
	9.0	7.9	15.5
(Rm)	10.6	11.2	
	96.0	10.9	104.0
	146.0	61.5	154.2
	(50.0)	(50.6)	(50.2)
erty (Rm)	29.1	30.8	33.8

Operating Profit			Average net operating assets		
%	31 May	30 Nov	31 May	31 May	30 Nov
Change	2003	2003 *	2004	2003	2003 *
-10	35.3	89.8	222.5	209.3	218.8
30	17.0	48.1	67.8	74.1	69.1
-13	8.2	21.7	79.1	94.4	88.5
-121	1.9	8.2	64.5	59.6	60.7
	(6.7)	(4.6)	(31.0)	(13.1)	(13.6)
2	55.7	163.2	402.9	424.3	423.5